

Emerson Overview

- Emerson (NYSE: EMR) is a diversified global manufacturing and technology company. We offer a wide range of products and services in the areas of :
 - process management
 - climate technologies
 - network power
 - storage solutions
 - professional tools
 - appliance solutions
 - motor technologies
 - industrial automation.
- No. 111 on 2008 FORTUNE 500, annual list of America's largest corporations, based on revenue.
- No. 375 on 2008 FORTUNE 500 Global, annual list of the world's largest corporations, based on revenue.

Emerson Overview

YEAR	2006	2007
Sales	\$20.1 Billion	\$22 Billion
Net Earnings	\$1.8 Billion	\$2.1 Billion
Net Earnings Per Share	\$2.24	\$2.66
Dividends Per Share	\$0.89	\$1.05
Return on Total Capital	18.4%	20.1%
Return on Equity	23.7%	25.2%

Treasury Organization

- HQ Corporate Treasury
 - Formulate group policies
 - Communicates to CFO and Board
 - Global cash management
 - Funding and Interest Rate Management
- Regional Corporate Treasury
 - Implement policies
 - Regional cash management
 - Provide regional intelligence
 - FX Deal execution
- Divisional Finance
 - Follows Group policies
 - Decides Hedging needs and strategy (within policies)